OECD Futures Project

The Commercialisation of Space and the Development of Space Infrastructure: The Role of Public and Private Actors

September 2003

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Rationale for the Project

- Growing strategic interest in space.
- Potential for significant economic, social and environmental benefits.
- Considerable uncertainties facing both public and private actors
- Need for a broad-based forward-looking policy-oriented review of future commercial developments in the sector.

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Project Objectives

- Provide an assessment of the long-term prospects of the sector.
- Identification of promising applications.
- Implications for supportive measures.
- Implications for reforming the legal/regulatory/ policy framework.

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• Strengthening of international co-operation.

Why the OECD

- Neutral informal forum with recognized consensus-building capability.
- Most key players are agencies of Member governments or incorporated in the OECD area.
- Brings into the discussion all key public players, including user departments.
- Expertise in dealing with broad range of public policies issues related to the operation of markets: *e.g.* economic, finance, competition, trade, technology, environment....

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The Process

- Consultation with key players in the public and the private sector.
- Preparation of a project proposal.
- Exploratory colloquium on 23 Sept. 2002 for launching the project.
- Creation of a project steering group
- Two-year project starts in January 2003
- Final draft report and recommendations end 2004, and publication April 2005

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Overall Approach

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- Project Team
- Steering Group
- Working Group
- Non-OECD Participants
- Financing of the Project
- Time Horizon

Participation

- Space Agencies
- Science & Technology Ministries
- Other Interested Ministries (Economics, Health, Education)

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- Private Sector
- International Organisations

Participants in:

OECD Futures Project on the Commercialisation of Space: The Role of Public and Private Actors

| As of SEPTEMBER 2003 | | | |
|--|---|--|------------------------------------|
| | France: CNES | Norway Norwegian Space Center | DG RESEARCH EUROPEAN COMMISISON |
| Australia: University of South Australia | Germany: Astrium Space Infrastructure | Rep Korea: Korea Aerospace Research Institute | ESA |
| Austria: Federal Ministry for Transport, Innovation and Technology | Italy: Alenia Spazio Telespazio | Sweden National Space Board | |
| Belgium Federal Office of Scientific and Cultural Affairs | Luxembourg: Ministère de la Culture, de l'Enseignement Supérior et de la Recherche SES GLOBAL | UK: British National Space Centre British Telecom | |
| Canada: Agence spatiale canadienne Ministry of Natural Resources | Netherlands: Ministry of Economic Affairs Ministry of Health, Welfare and Sport ING Bank | USA: Dept Of Commerce (NOAA) Lockheed Martin | |

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Main Phases of the Project

- Phase 1: Review of the current state of sector and assessment of its future evolution
- Phase 2: Selection and clustering of promising applications
- Phase 3: Exploration of business models
- Phase 4: Examination of legal and regulatory obstacles

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• Phase 5: General conclusions and recommendations

Phase 1: The future evolution of the sector

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- Geopolitical factors
- Economic factors
- Social factors
- Energy & the environment
- Science & technology

Science & technology (S&T) Progress in:

- space S&T (*e.g.* propulsion, space-based communication)
- enabling S&T (*e.g.* robotics, nanotechnology, laser)
- competing technologies (*e.g.* fiber optics, cellular communications, aerial observation)

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Phase 2: the selection of promising applications (1)

- Prospects for existing applications
 Telecommunications: broadband? Mobile?
 - Earth observation: new space-enabled GIS applications?
 - Navigation: application to transport/resource management/emergency services?

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Combinations of applications

Phase 2:

the selection of promising applications (2)

- New applications
 - Telemedicine
 - Tele-education
 - Micro gravity research and manufacturing

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- Space tourism
- Space solar energy

Phase 3: business models (1)

- Standard business considerations
 - what is nature of the added value created?
 - who are the potential users?
 - what is the cost structure and profit potential?
 - what strategies can be used to establish and maintain competitive advantage?

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Phase 3: business models (2)

- Other Important considerations for space
 will technology be produced on target and meet
 - expectations?
 - will the market for the offering materialise?
 - will the offering be superior to alternatives when they reach the market?

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- how is the project to be financed?
- who bears the risks?

Phase 3: business models (3)

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Government support

reduces private investment requirement
reduces private sector risk
creates new business opportunities
develops new public infrastructure

Phase 4: Improving framework conditions (1)

- Improve space policy by:
 - giving a greater voice to users in the formulation and application of space policy
 - a clearer recognition of the role of the private sector
 - creating a more stable and predictable policy environment for business

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– a clearer allocation of responsibilities

Phase 4: Improving framework conditions (2)

- Improving space law and regulation
 - Dealing with international space law (*e.g.* public law v. business world, dispute settlement, liability issues, etc.)
 - Implementation of business-friendly national space laws (e.g. problem of different legal formulations and interpretations across countries)
 - Implementation of business friendly regulations (*e.g.* privacy, licensing and property rights)

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Phase 4: Improving framework conditions (3)

- Strengthening international co-operation for:
 - Development of space infrastructure
 - Reducing tensions on foreign investment and trade-related issues
 - The formulation of international standards



Phase 5: Recommendations of the Report

- Promising applications
- Critical factors for their successful implementation
- Government actions for creating a more favourable environment

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• Process

• Final Report and conclusions (first quarter of 2005)



Thank you.

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